

## **SOCIAL FORCES, D.4.8.1**

### **Questionnaire for appraising the profile of the social enterprise manager (in-depth interview, March 28-31.03. 2019)**

1. We address you as a manager engaged in social entrepreneurship. What prompted you to engage in social entrepreneurship?
2. What activities is your company involved in?
3. To which social groups from the Haskovo region is the activity of your social enterprise directed? Do people from minority groups participate, and do they manage to integrate into the environment?
4. What specific tasks do you perform in the organization and how long have you been working in it?
5. What are, in your view, the most important skills that a social entrepreneur (manager) should possess?
6. What education do you think a social entrepreneur (manager) should have?
7. What and how many years of experience should a social entrepreneur (manager) have?
8. Are there any specific skills (foreign languages, computer literacy, key competencies, leadership skills, motivational practices, etc.) that a social entrepreneur (manager) must have in order to successfully run such an enterprise?
9. What goals does your organization set for the development of social entrepreneurship in the region (near and far)? Does it (your organization) assist in the inclusion of vulnerable groups in the Haskovo region and with what exactly?

10. What problems can you point out when implementing your activity and how do you deal with them?
11. How do you develop the participants' skills in your social enterprise?
12. How do you attract those who want to be involved in the activities of the social enterprise and how do you motivate them?
13. Do you encounter difficulties in working together with the institutions - with which ones, and what is their nature?
14. How do you see the future development of your company?
15. How do you see the role of the University for the development and support of social entrepreneurship in the region? Is it necessary to create a separate specialty in the field of social entrepreneurship?
16. Would you share other issues that were not addressed in our discussion?